Advanced Introduction to Entrepreneurial Finance

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This book synthesises and stretches our knowledge on entrepreneurial finance and will be invaluable for high level MBA students. It reviews the state-of-the-art and the context of entrepreneurial finance, before outlining the entrepreneur’s perspective on the demand for capital, the financier’s perspective on its supply and the future direction of research in the area.

‘I think readers can learn a great deal from this book. Indeed, I hope it will inspire more researchers to engage in entrepreneurial finance as a fascinating research topic.’

‘Over the last decades, Hans Landström has made important contributions to the financial bootstrapping, business angel and venture capital literatures. In this book, he provides a rich overview of the entrepreneurial finance literature, going back to the earliest contributions and breaking down the “silos” of research on entrepreneurial finance that developed in the entrepreneurship and finance literatures. Experienced researchers and PhD students will find much to learn in this book to position their own research vis-à-vis the state of the art.’
– Tom Vanacker, Ghent University, Belgium

‘This book is outstanding and provides an excellent review of the study of entrepreneurial finance. It is research-based and expands our understanding of the application and adoption of traditional financial techniques to the management of new and growing ventures. The book takes the perspectives of both capital providers and entrepreneurs, with significant attention being devoted to the financial decision-making behaviors in entrepreneurial firms. Overall, this book is a must-read and offers a comprehensive and critical discussion of knowledge on the fundamental topic of entrepreneurial finance.’
– Dirk De Clercq, Brock University, Canada

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