Handbook of Research on Born Globals

This impressive Handbook provides a dynamic perspective on the development of successful born global firms, including evolutionary phases and pathways of growth, emergence of entire born global industries, role of founders’ linkages, experience, culture and training, as well as collaboration with large MNEs.

‘The immense literature on born globals contains a cottage industry of research that includes many different definitions, operationalizations and conclusions. It is time to reflect on what insights we have gained. The editors have really succeeded in putting a highly needed great Handbook together that presents this at its best. It will stimulate further research. It is an appealing, useful and well crafted end product.’

– Torben Pedersen, Copenhagen Business School, Denmark